



Marasa Africa Central Reservations, Plot 96-98, 5th Street, Industrial Area
P.O. Box 22827, Kampala, Uganda
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MEMORANDUM OF CONTRACT AGREEMENT 2019

This Agreement has been made by and between **Marasa Africa- Uganda** (hereinafter called the **"Hotel"**) and **Afromaxx Tours & Safari Ltd** hereinafter called the **"Agent"**) for discounted Tour Operator rates on the Terms and Conditions outlined below. The Terms and Conditions of this agreement will remain confidential to the two above-named parties.

VALIDITY OF CONTRACT: 1st January 2019 – 31st December 2019

FIT ROOM RATES:

The **"Hotel"** has agreed to extend the **"Agent"** as mentioned above; the below discounted Tour Operator FIT rates. **All rates in this agreement are quoted in US Dollars (USD) per room per night. Rates are inclusive of 18% VAT, 5% Service Charge and UWA Royalty Fee per guest per night** Any increases in Government Tax will be passed on to the client directly.

The rates quoted in this agreement are for use of "holiday packages" and "inclusive tours" only. Thus, the base room rates should not be exposed in any forms of publication/internet and moreover has to be hidden in packages and/or tours. All reservation requests to be sent to reservations@marasa.net or directly to the Central Reservation Office.

PARTIES:

A) Agent: Afromaxx Tours & Safari Ltd

Contact: Ahabwe Patience Afromaxx Tours & Safari Ltd.

Gowers Road HSE 32. Entebbe Uganda – Ostafrika. Telefon Deutschland: 03629 / 6773399. Telefon Uganda: +256 [0] 700 798 138 /168

B) Hotel : Marasa Africa Uganda

Contact: Mako Maradzika, Plot 96-98, 5th Street Industrial Area, Kampala
reservations@marasa.net

MWEYA SAFARI LODGE

<u>Room Types</u>	<u>Net Rate</u>	
	<u>BB</u>	<u>FB</u>
Single Ordinary	183	203
Single Deluxe	208	229
Single Standard Tent	208	229
Single Deluxe Tent	255	275
Double Standard	301	342
Deluxe Double	343	383
Suites	379	420
Standard Tents	343	383
Deluxe Tents	379	420
Royal /Rwenzori cottage	638	720
Presidential	802	884
Queen Cottage	930	1012
<u>Extra Bed</u>	<u>86</u>	<u>104</u>

PARAA SAFARI LODGE

<u>Room Types</u>	<u>Net Rate</u>	
	<u>BB</u>	<u>FB</u>
Single Ordinary	186	207
Standard Double	286	326
Deluxe Single	215	235
Deluxe Double	315	355
Suite	368	409
Deluxe Tent Single A/C	282	303
Deluxe Tent Double A/C	383	424
Queens Cottage	753	835
<u>Extra Bed</u>	<u>86</u>	<u>104</u>

Children Rates Mweya & Paraa Safari Lodge:

1-2 children sharing a standard room with adult's rate of	\$68USD full board per child Gross
	\$61 USD full board per child Net
2-3 Children in a standard room of their own:	\$103 USD full board per child Gross
	\$97 USD full board per child Net
1-2 Children in a deluxe room of their own:	\$109 USD full board per child Gross
	\$103 USD full board per child Net

CHOBE SAFARI LODGE

<u>Room Types</u>	<u>Net Rate</u>	
	BB	FB
Standard Single	169	189
Standard Double	297	337
Deluxe Single	210	230
Deluxe Double	348	388
Suite	357	398
Standard Single Tent	210	230
Standard Double Tent	322	362
Standard Single Tent AC	240	260
Standard Double Tent AC	351	392
Deluxe Single Tent	250	270
Deluxe Double Tent	363	404
Sup Deluxe Single Tent	291	311
Sup Deluxe Double Tent	454	495
Nile Suite	464	505
Presidential Cottage	728	809
Family House	540	621
Extra Bed	<u>86</u>	<u>104</u>

Children Rates:**\$119USD** full board per child (2-3 children sharing a standard a room) **Gross****\$99USD** full board per child (2-3 children sharing a standard a room) **Net****\$148USD** full board per child (2-3 children sharing a deluxe tent) **Gross****\$123USD** full board per child (2-3 children sharing a deluxe tent) **Net****\$173USD** full board per child (2-3 children sharing a super deluxe tent) **Gross****\$148USD** full board per child (2-3 children sharing a super deluxe tent) **Net****SILVERBACK SAFARI LODGE**

<u>Room Types</u>	<u>Net Rate</u>
High Season- All Inclusive: (January, February, June, July, Aug, Sep & Oct)	
Single	280
Double	360
Low Season- All Inclusive: (March, April, May, November & December)	
Single	224
Double	288

Rates are all inclusive, that is, full board plus beverages (soft drinks, water, local beers and House spirits and wines).

ACTIVITIES

Queen Elizabeth National Park:

Game Drive

1-6 persons is US\$250.00 accompanied with a driver guide.

7-9 Persons is US\$300.00 minimum charge a 2 to 3 hours' game drive including an experienced English Speaking Ranger. Own vehicle for the game drive is also available with a US\$20.00 charge for a ranger/guide per game drive to help you spot animals.

Night Game Drive US\$350.00 per person vehicle.

Boat Cruise Kazinga Channel

Sunbird Boat US\$32.00 per person (10 seater) (**US\$29.00 net rate**) booked exclusively at US\$420.00 for a 2.5 Hour Cruise (**US\$ 378.00 net rate**)

Hippo Boat US\$32.00 per person (39 seater) (**US\$29.00 net rate**)

Kingfisher boat at US\$42.00 (**\$38.00 net**) per person booked exclusively at US\$578.00 (**US\$520.00 net rate**) on the 10 seater luxury boat inclusive in the price is an alcoholic beverage/soda and canapés. Boats Schedule is: 9.00am, 11.00am, 2:00pm & 4:15pm. (Subject to change)

Transfer from Mweya Safari Lodge to Kyambura Gorge is **US\$300.00** return for 1-6 persons.

Bush Breakfast at US\$50.00 per person minimum charge for 4 adults plus US\$20.00 for a ranger. Requests for less than 4 persons do come with a minimum charge of US\$220.00 including the ranger.

Bush Dinner at US\$65.00 per person minimum charge for 4 adults plus 20 for the reservation.

Hot Air Balloon Safaris USD380.00 per person (full Balloon setup view and Bush Breakfast). This is a 4 Hour experience from 5:00 am. Transfer to the Balloon take off point is US\$250.00 minimum 2-6 persons return.

Murchison Falls National Park:

Game Drive

1-6 persons is US\$275.00 accompanied with a driver guide. 7-9 Persons is US\$325.00 accompanied with a driver guide. Own vehicle for the game drive is also available with a US\$20.00 charge for a ranger/guide per vehicle.

Boat Cruise Nile River

African Queen at **US\$32.00 (US\$29.00 net)** per person (39 pax capacity)

Paraa Voyager at **US\$38.00 (US\$34.00 net)** per person on the 15 seater luxury boat inclusive in the price is an alcoholic/non beverage and canapés, (minimum booking 6 persons)

Jewel of the Nile booked exclusively at **US\$368.00 (US\$ 331.00 net)** (up to 10 pax)

Nile River Safari Time schedule: 8:30 am and 2:30 pm. (subject to change)

River Safari to Delta is USD\$525.00

Bush Breakfast at US\$50.00 per person minimum charge for 4 adults plus US\$20.00 for a ranger. Requests for less than 4 persons do come with a minimum charge of US\$220.00 including the ranger.

In case guests prefer a Bush breakfast at the Delta can be provided at additional cost of **\$295.00** (includes vehicle & driver ranger)

Hot Air Balloon Safaris USD380.00 per person (full Balloon setup view and Bush Breakfast). This is a 4 Hour experience from 5:00am. Transfer to the Balloon take off point for non-lodge guests is US\$125.00 per vehicle minimum 2-6 persons return. Lodge guests at \$10.00 per person return.

Airstrip transfer rates:

Pakuba Airstrip to Paraa Safari Lodge: US\$250.00 return for 2 - 6 adults. US\$150.00 one way for 2 - 6 adults

Kikihi Airstrip to Silverback Safari Lodge: US\$400.00 return 2- 6 adults. US\$200.00 one way.

Rihija Airstrip to Silverback Lodge US\$300.00 return 2-6 adults. US\$150.00 one way.

Buhoma Tracking Point to Silverback Lodge USD30.00 for 2-6 persons

We provide a free return airstrip transfer from the Mweya or Chobe Safari Lodge if the guests are staying at the Lodge.

The above rates are subject to change without prior notice. Commissionable rates are presented with the net rate equivalent only

Please note the following:

- Rates applicable from 1st January 2019 to 31st December 2019 excluding Easter, Christmas and New Year festive seasons.
- Rates are inclusive of 5% service charge, 18% VAT and UWA royalty fees per guest per night.
- BB denotes (Bed & Breakfast) and FB denotes (Full Board)
- Rates are subject to change in case of any statutory levy changes.
- Rates will apply if the bookings are made through our Central Reservation Office.
- Please note that our full board rates are inclusive of accommodation, breakfast, lunch and dinner only per night.
- All other incidentals (beverages/excursions) are charged on consumption.
- The Mweya, Paraa and Chobe Safari Lodge rate for children applies from ages 4-12 inclusive.
- We request for a full payment made minimum seven days' prior at the Marasa Central reservations office in order for us to confirm the reservation.
- We accept cash in either US Dollars or Ugandan Shillings. If you intend to pay us in shillings, we suggest that on the day of payment; first call our reservations office in order for you to know our applicable exchange rate.
- Tour leaders accompanying their guests on the Marasa Africa Uganda boats for the water or river safari will pay 50% off the rack rate.
- Tours leader's rates are offered on request if Tour leaders profile is provided.

Group Bookings

- Group bookings for 14 paying guests stay at Mweya, Paraa, Chobe and Silverback Safari Lodge, we extend 1 (one) single room complimentary on room only basis. Complimentary room applies outside of peak periods (Festive Christmas, New Years and Easter)
- Group full prepayment must be made 30 days prior to check-in date.

Festive & Easter Supplements

- Festive Supplement on 24th, 25th and 31st December applies as follows: \$55 per adult, and \$40 per child is levied per night due to the special themed menus and itineraries applicable. Supplement applies to Mweya, Paraa and Chobe Safari Lodges gross or net rates given above.
- Peak Season reservations require a full deposit payment 30 days prior to guests stay at the Lodge. Peak Season refers to: Easter Period, Festive season (Christmas & New Year's) as well as group reservations)

Circuit Rate

- Book any 2 nights at either Chobe or Paraa Safari Lodge and get an additional night at 50% discounted rate at the alternative Lodge based on the accommodation Rack Rate. (This excludes all other specials, the Easter Period, Festive season and all other terms and conditions will apply.)
- An additional Circuit Rate discount applies if 2 or more Marasa Africa Lodges are booked for a single reservation. For instance, if you book your guests into Mweya Safari Lodge for 2 nights as well as a third night at either Paraa Safari Lodge, Silverback Lodge or Chobe Safari Lodge, an additional 5% over and above the contracted rate will apply. (This is valid without any other special combination, Easter Period and Festive Season)
- The above Circuit Rate Discount does not apply during Low Season at Silverback Safari Lodge.

CANCELLATION & NO SHOW POLICY

The following charges apply to all confirmed reservations made by the Agent:

- Cancellations received within 30 – 10 days before arrival will incur 25% of charge.
- Cancellations received within 9 - 2 days of arrival will incur 50% of the charge.
- Cancellations less than 48 hours of arrival will incur 100% of the charge.
- No-Shows will be charged for the entire stay booked (100% charge).
- Cancellation for bookings over high periods (Festive periods of Christmas, New Year and Easter) received after 60 days prior to arrival will incur a cancellation charge of 100%.

Cancellations must be advised in writing and proof of acknowledgement by the Hotel should be retained.

TERMINATION OF AGREEMENT

The Hotel reserves the right to terminate this agreement at any time, without prejudice to any other rights it may have, in the event that the Agency fails to comply with this agreement. Termination of this agreement shall be effected by the Hotel notifying the Agency of such termination (at its address stated above or other address notified by the Agency to the Hotel with registered delivery).

Failure of the Hotel to enforce at any time of the provisions of this agreement shall not be construed as a waiver of any rights nor affect the validity of the agreement nor prejudice the Hotel as regards to subsequent action.

Accepted for and on behalf of
Marasa Africa Uganda

Accepted for and on behalf of
Afromaxx Tours & Safari Ltd

Authorized Signature

Head of Sales & Marketing

Authorized Signature

Name:

Title: