



Tanzanian Touroperators Contract - 2021

Zanbluu Beach Hotel - Kiwengwa (Zanzibar) - AFROMAXX

Plot No 108 Kiwengwa, P.O. Box 404 - 0200 Kiwengwa Beach, Zanzibar

Zanbluu Beach Hotel STO RATES 2021

| | | | Per person per night in Double Sharing. Half Board | | | | | | | |
|-------------------|------------------------|------------|--|------------|----------------------------------|------------|-------------------------------------|------------|-------------------------------------|---------|
| | From | To | GARDEN DE LUXE Rack STO | | DELUXE SEA VIEW Rack STO | | INFINITY FRONT SEA Rack STO | | VILLA PER NIGHT ** Rack STO | |
| Middle Season "A" | 08/01/2021 | 31/03/2021 | 105 USD | 77 USD | 140 USD | 102 USD | 175 USD | 128 USD | 540 USD | 394 USD |
| Low Season | 01/04/2021 | 10/07/2021 | 95 USD | 69 USD | 125 USD | 91 USD | 160 USD | 117 USD | 480 USD | 350 USD |
| High Season | 11/07/2021 | 31/08/2021 | 120 USD | 88 USD | 165 USD | 120 USD | 200 USD | 146 USD | 640 USD | 467 USD |
| Middle Season "B" | 01/09/2021 | 20/12/2021 | 105 USD | 77 USD | 140 USD | 102 USD | 175 USD | 128 USD | 540 USD | 394 USD |
| Peak Season* | 21/12/2021 | 07/01/2022 | 145 USD | 106 USD | 195 USD | 142 USD | 240 USD | 175 USD | 760 USD | 555 USD |
| | Maximum Room Occupancy | | 3 or 2+1 | | 3 or 2+1 | | Max. 2 | | 4 | |
| | Maximum Extra Beds | | 1 | | 1 | | 0 | | 2 | |
| | | | | | | | | | | |

Supplement All Inclusive Package: 50 USD per adult per night // Single Supplement: +40% // 3rd Adult Reduction: -40%

*Peak Season: Minimum stay 5 nights // **Villa Price is for complete Villa for 4 people (two rooms)



All Inclusive Package: 50 USD per adults per night/ 18 USD per children per night (2-11,99 years) .

All Inclusive Package includes breakfast, lunch and dinner.

Water, fresh juice, soft drinks, local beer, selected house wine, cocktail list, American coffee and tea. All Inclusive package is valid from 10:00 to 24:00.

Premium brand spirit, wine selection, espresso and cappuccino: Extra cost

Festive Supplements

Compulsory New Year Gala dinner 80 USD per adult/40 USD for children (2-11,99 years) December 31th dinner.

Transfers on request: 60 USD from Airport or Stone Town's port to the hotel by car (up to 4 pax), 120 USD return trip.

Special Offers:

Long stay: From January 8th to December 20th: Stay 7 pay 6 // Stay 14 pay 12 (Not combinable with Early Bird)
In case of AI, the supplement will be charged on all the staying nights.

Early Bird: From January 8th to December 20th: 10% on reservations booked 60 days before arrivals.
(Not combinable with Long Stay).

*Discounts only apply on the base rate. Do not apply on All Inclusive, Transfers, extras, etc.)

Honeymooners: Fruit basket and bottle of sparkling wine in the room, Special romantic dinner. (Copy of the marriage certificate no older than six months requested at the arrival).

Wedding Anniversary: Fruit basket and bottle of sparkling wine in the room.

(25, 30, 35, 40, 45, 50) anniversary cake at dinner. (Copy of the marriage certificate requested at the arrival).

Children Policy: Infant: 0-1,99 years Free of charge // 1 or 2 childs 2-11,99 years sharing with 1 or 2 adults, pay 50% // 1 or 2 childs 2-11,99 years in own room, pays 75%.



Room Occupancy Rules: Garden DeLuxe, DeLuxe Sea View: max. 3 adults or 2 adults + 1 children. Infinity Front Sea: 2 adults. 1 adult sharing room with 1 or 2 children will pay for Single Rate + children rates.
Villa: maximum 6 adults or 4 adults + 2 children. // Extra bed & extra cot on request.

Check In/Check Out: Check in 2 p.m. - Check out 11 a.m.

Early occupancy of rooms is on request basis.

Late check out until 18:00 will be charged half daily rate. Late check out after 18:00 will be charged the full daily amount.

All Inclusive package is over at check out time, everything consumed after this time will be charged.

Business contact: For any rates and account issues, and for any reservation and booking issue get in touch with:
info@zanbluu.com

Cancellation Policy:

08 Jan, 2021 , to 20 Dec, 2021

- Cancellations received prior to 21 days before arrival will incur no penalty.
- Cancellations received within 21 – 7 days before arrival will incur a charge of 50% of the total stay booked.
- Cancellations received within 7 days before arrival will incur a charge of 75% of the total stay booked.
- No-Show, same day cancellation, as well as shorting the duration of stay will be charged for the entire stay booked (100% charge).



21 Dec, 2021 to 07 Jan, 2022 (Peak Season)

- Cancellations received prior to 60 days before arrival will incur no penalty.
- Cancellations received within 59 - 30 days before arrival will incur a charge of 50% of the total stay booked.
- Cancellations within 29 days – 7 days of arrival will incur a charge of 75% of the total stay booked.
- Cancellations within 6 days, No-Show, as well as shorting the duration of stay will be charged for the entire stay booked (100% charge).
- Cancellation for bookings over New Year's Eve received after 30 days prior to arrival will incur a cancellation charge of 100% for the entire stay.

*Cancellation is only confirmed when Zanbluu acknowledges receipt of cancellation.



Payment: 20% will be charged at the moment of reservation - 80% will be charged 21 days before arrival.

Peak Season (21 Dec - 7 Jan) - 20% will be charged at the moment of reservation - 80% will be charged 45 days before arrival.

Method of payment:

- Transfers should be made to:

ZANBLUU COMPANY LTD

Plot No 108 Kiwengwa, 0200 Kiwenga Beach, Zanzibar

BANK: BANK OF AFRICA

Branch: 10001 (Zanzibar)

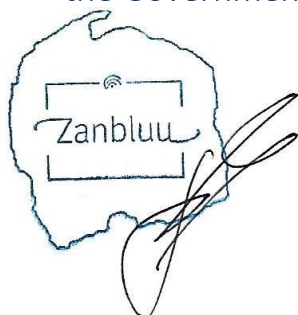
Account in USD: 05524270019

Swift: EUAFTZTZ

- Concept: Customer's name

***In all prices Taxes included**

****Tourist Taxes:** 1 USD per person per night, including children, will be charged to each guest and paid on site as imposed by the Government of Zanzibar.



Zanbluu Company Ltd



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_____Please sign here_____