

Masai Mara & Laikipia



2021 STO RATE SHEET

Changes made from 2020 rates –

- ✓ Rate Freeze – no increases.
- ✓ Laikipia Wild camping package introduced.
- ✓ Family Suite available at Kicheche Mara Camp and Kicheche Laikipia. Fixed rate based on 4 adults.
- ✓ Mara National Reserve Fees are not included over peak season due to conservancy lease costs and congestion within the Reserve. Therefore, Reserve visits, if requested, will be charged additionally.
- ✓ Camps close 05 April 2021 & reopen 29 May 2021.

STO Rates – 2021				
Per Person per night	Masai Mara			Laikipia
	Mara Camp Mara North Conservancy	Bush Camp Olare Motorogi Conservancy	Valley Camp Naboisho Conservancy	Laikipia Camp Ol Pejeta Conservancy
PEAK Season 01 Aug - 31 Oct 21 15 Dec 21-02 Jan 22	US\$555	US\$660	US\$570	US\$555
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement	US\$155	US\$155	US\$155	US\$155
MID Season 03 Jan - 28 Feb 21 01 Jul - 31 Jul 21	US\$455	US\$545	US\$470	US\$455
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement	US\$95	US\$95	US\$95	US\$95
GREEN Season 01 Mar – 05 Apr 21 29 May - 30 Jun 21 01 Nov - 14 Dec 21	US\$415	US\$505	US\$430	US\$415
Conservancy Fees	US\$116	US\$116	US\$116	US\$116
Single Supplement	US\$95	US\$95	US\$95	US\$95
** ALL CAMPS CLOSED 06 APRIL - 28 MAY 2021 **				

Above rates include:

Airstrip transfers; full board accommodation including picnics & drinks, shared game-viewing drives, night drives (Laikipia & Valley only), escorted bush walks, bush breakfasts (Valley only), laundry and a \$5 per night Community Trust contribution.

FAMILY SUITES

Two separate bedrooms (double & twin/triple) each with ensuite bathrooms. The bedrooms are connected by a lounge furnished with a sofa and a small table enabling private dining on request. Max capacity 5 pax.

Kicheche Laikipia or Kicheche Mara Camp Family Suite	PEAK	MID	GREEN
Per night rate for the suite	US\$ 2220	US\$ 1820	US\$ 1660

Rate excludes conservancy fees

<p><i>Included ACTIVITIES</i></p> <p><i>Shared game drives</i> <i>Shared Night game drives (Laikipia & Valley only)</i> <i>Escorted Game Walks</i> <i>Community Discovery Trip (Mara Camp only)</i> <i>Maa Trust visit (Bush Camp only)</i> <i>Canoeing, Mountain Biking (Laikipia only)</i></p>	<p><i>Excluded ACTIVITIES</i></p> <p><i>Mara Elephant Project Visit (Mara Camp) \$100pp donation</i> <i>Fly Camping Excursions (Mara Camps only)</i> <i>\$120pp min 2 pax</i> <i>Hot Air ballooning (Mara camps only) \$495pp only</i> <i>Anti-poaching dogs display (Laikipia \$60pp)</i> <i>Chimpanzee sanctuary Back of House visit (Laikipia, \$60pp)</i> <i>Horse riding excursions (Laikipia \$70pp for 1 hr)</i> <i>Endangered Species Enclosure Visit (Laikipia, \$75pp)</i> <i>Ngare Ndare day trip forest visit & canopy walk or</i> <i>Lolldaiga day excursion (Laikipia only - min 2 pax, pre-booking, \$100 pp, free of charge if 4 nights stay at Kicheche Laikipia)</i></p>
<p><i>Children's Activities</i></p> <p><i>Kicheche Kids Club (Mara Camp only)</i> <i>Tracking skills, bow and arrows, beading, fire-making, spear throwing, camp discovery walks</i></p> <p><i>Junior Ranger's club (Laikipia only) – earn a certificate on completing a range of exciting activities.</i></p>	<p><i>*All activities rates are subject to changes</i></p>

Special Offers 2021

- CONSERVANCY SAFARI - combination of Laikipia + Mara or Valley Camp 6 for 5 OFFER valid throughout 2021. The Free night is at Laikipia and Conservancy fee payable.
- Conservancy Collection CHILD FREE offer 1 child under 12 in a triple free of charge for the 6 nights' safari combining Kicheche Laikipia and Kicheche Mara/Valley. Can be combined with the 6 for 5 OFFER. Conservancy fee payable for the child. Valid 2021 except August & September.
- Kicheche Valley HONEYMOON OFFER - brides 50% off valid 2021 (Aug-Sep 25% off) and a half hour free massage.
- CIRCUIT DISCOUNT 10% rate reduction - for 6 nights or more using a minimum of any two properties

NOTE: Special Offers are not combinable & Conservancy fees are payable for any free nights.

Walking Wilderness

A unique 5 night package, run on an Exclusive basis, offering two nights at Kicheche Valley, a walk across the Naboisho conservancy to our mobile FLY Camp for one night, and the following day walk through Olare Motorogi Conservancy and into Kicheche Bush for two nights. Rate includes a 50% reduction (not applicable on conservation fees), on our overnight rate for the FLY Camp on this package only.

Rates per person INCLUSIVE of conservancy fees excluding flights	
PEAK	US\$ 3325
MID	US\$ 2845
GREEN	US\$ 2665

Laikipia Wild

An extraordinary 4 night package in Laikipia, run on an exclusive basis. After 2 nights at Kicheche Laikipia in Ol Pejeta Conservancy, travel into the stunning Lolldaiga Hills offering excellent walking terrain. You will be escorted by a Kicheche Silver guide and spend 2 nights in a private mobile campsite. From this exclusive base, you will enjoy walks, game drives and sundowners. Everlasting memories guaranteed.

Rates per person INCLUSIVE of conservancy fees excluding flights	
PEAK	US\$ 2685
MID	US\$ 2285
GREEN	US\$ 2125

MARA CONSERVANCY FEES: Our conservancy charges are to cover the community leases and management of our Conservancies;

Mara National Reserve we do not include visits to the Mara National Reserve due to rising conservation costs within our Conservancies and congestion within the Reserve. Should guests wish to make a visit to the National Reserve there will be an additional charge (currently \$80 per person). A vehicle sole-use charge is applicable outside of the peak migration period July-October.

Our camps are in exceptional wildlife areas and there is no need to visit the reserve to view cheetah, lion, leopard, elephant, etc.

LAIKIPIA CONSERVANCY FEES: Our fees cover the Conservancy entrance and the Concession charge for our camp.

- ✓ Child rates -
 - Young adults 12-17 years: 75% of adult rate or 50% if guests share a Triple or Quad tent.
 - Children 3 - 11 years: 50% of adult rate.
 - Infants under 3: free of Charge, however note that our camps are not very conducive to infants
 - Family Quad Tents: available at Mara and Valley camps.
 - Family Suites: available at Mara and Laikipia camps (rates listed above)
 - Mara Conservancy fees: 50% of adult fees for all children & teens 17 years and below.
 - Laikipia Conservancy fees: 50% of adult fees for all children 11 years and below.
 - Junior ranger: complimentary activity at Kicheche Laikipia.
- ✓ Sole-use of vehicle - US\$280 per vehicle per day in peak season \$240 in low and mid-season. Bookings of 4-6 guests will be guaranteed sole use at no surcharge. Families with children under 7 are required to take a sole use vehicle.
- ✓ Minimum stay - Two nights. Mara Camps only.
- ✓ Tour Leader / Driver Guide – \$90 per night for non-resident tour leader & \$65 for resident tour leader accommodation plus Conservancy fees (Mara; Non-Resident \$116 per night/ Resident \$20, Laikipia; Non-resident \$116 per night/ Resident \$26)
- ✓ Mara Wild camping – fly camp from any of our camps in Maasai Mara. Per night supplement: US\$120 pp (min 2 pax).
- ✓ Laikipia Wild camping – fly camp in the Lolldaiga Hills ranch. Refer to our Laikipia wild itinerary and cost. (min 2 pax).
- ✓ Airstrip Transfers - are included to and from our designated airstrips only as per below;
 Mara Camp : Mara North airstrip / Bush Camp : Olare airstrip / Valley Camp : Ol Seki airstrip / Laikipia camp : Kamok airstrip - Ol Pejeta*
** please specify Kamok when making airline reservations. If scheduled services are not operating into Kamok Airstrip Ol Pejeta, we will pick up from Nanyuki airstrip.*
 Extra charges will apply for arrivals and departures from alternative airstrips, please check applicable airstrips if flying from Masai Mara direct to Mombasa or Malindi on Mombasa Air.
- ✓ Late Departures - guests departing after 1200hrs are required to vacate their tent by 10am and a supplement of \$100pp will be payable

- ✓ Packed lunches – available on request @ \$25 if an extra lunch.
- ✓ Non – package rates - available at Laikipia and Valley camps subject to conditions, please contact us for details.
- ✓ Exclusive use of camp – please contact us for details and price.
- ✓ Wedding Packages – available at all camps, please contact us for details and price.
- ✓ Inter-camp Transfers - are complimentary between our Mara camps. Transfers to other camps are chargeable as per transfer chart.

MARA Transfers (per vehicle):

From/ To	Mara Camp		Bush Camp		Valley Camp	
Mara Camp	n/a		Foc	45m	Foc	1h45m
Bush Camp	Foc	1h	n/a		Foc	1h
Valley Camp	Foc	1h45m	Foc	1h	n/a	
<i>MARA RESERVE</i>						
Rekero/ Naibor/ Entim	\$200	2h	\$100	1h	\$200	2h
Salas Camp/ Sand River	\$300	3h	\$200	2h	\$300	3h
Governors Camps/ Sentinel	\$150	1h15m	\$175	1h30m	\$225	2h15m
Keekorok	\$300	3h	\$200	2h	\$200	2h
Sekenani Gate	\$250	2h30m	\$200	2h	\$100	45m
Talek Gate camps	\$150	1h30m	\$75	40m	\$150	1h30m
<i>Cottars Camp – OLDERKESI</i>	\$350	3h30m	\$250	2h30m	\$300	3h
<i>MARA TRIANGLE REGION</i>						
Olonana/ Kichwa/ Bataleur	\$150	1h30m	\$200	2h	\$250	2h30m
Angama	\$200	2h	\$250	2h30m	\$300	3h
<i>OLARE MOTOROGI CONSERVANCY</i>						
Mara Plains/ Porini Lion/ Kempinski	\$100	1h	\$75	30m	\$150	1h30m
Mahali Mzuri/ Richards River	\$150	1h15m	\$100	45m	\$200	1h45m
<i>MARA NORTH CONSERVANCY</i>						
Elephant Pepper	Foc	20m	\$150	1h15m	\$225	2h15m
Offbeat	\$75	30m	\$150	1h	\$200	1h45m
Richards River	\$150	1h15m	\$100	45m	\$200	1h45m
Saruni	\$100	1h	\$200	2h	\$200	2h
Serian/ Karen Blixen/ Royal Mara/Neptune	\$100	45m	\$200	1h45m	\$250	2h30m
<i>NABOISHO CONSERVANCY</i>						
Naboisho Asilia/ Encounter	\$150	1h30m	\$100	45m	\$100	45m
Ol Seki	\$220	2hr	\$170	1h 20m	foc	15m
Eagle View /Dorobo	\$150	1h30m	\$100	1h	\$75	30m
Porini Mara – <i>OL KINYEI</i>	\$250	2h30m	\$150	1h30m	\$75	30m

LAIKIPIA Transfers (per vehicle)::

From/ To	Lewa Cons Matunda Gate		Meru or Samburu Gate		Loisaba /Sabuk		Nairobi	
Kicheche Laikipia	\$250	2-3h	\$360	3-4h	\$390	3-4h	\$350	3-4h

Terms & conditions:

- Provisional booking: will be held for 7 days and can be extended. If the booking is not confirmed before the expiry date, the provisional booking will be released automatically.
- Deposit: A 20% non-refundable deposit is required upon booking in order to confirm.
- Full payment: Full payment is required a minimum of 45 days prior to clients' arrival. Kicheche reserves the right to release the booking if the full payment is not received.
- Cancellation policy -
45 days or more: Loss of deposit; 45-31 days: 50% cancellation charges; 30 days or less: 100% cancellation charge
- Group/allocation booking policy -
When confirming space, we require a rooming list with names of the passengers travelling (at a later date, we'll require the full details including age, dietary requirements and any special requests).
- Group Cancellation policy (3+ tents) - 90+ days: Loss of deposit; 90 -31 days: 50% cancellation charge; 30 days or less: 100% cancellation charge
- Tour leader rate: the tour leader tent and rate is reserved for a person who accompanies a group of paying guests

Excursions

Mara Elephant Project Visit - Kicheche Mara

Visit MEP to receive an overview of the Project and its monitoring, human wildlife conflict and anti-poaching programmes. Staff will explain the GPS satellite tracking system and if some of the MEP's collared elephants are within reasonable proximity of the headquarters there will be an opportunity to track them.

Bookable in advance at \$100 per person donation. (Min 2 pax, children under 12 free).

Duration 2-3 hours.

Community Discovery Trip – Kicheche Mara

Visit the local Aitong trading centre, a school, and medical clinic. This excursion provides a brief glimpse into the lives of our community and the opportunities and challenges that lie ahead. Allow 2 hours, this visit is usually made after lunch allowing guests to continue on their afternoon game drive.

Complimentary.

The Maa Trust – Kicheche Bush

Guests can visit The Maa Trust as part of a game walk or game drive; only 10 minutes from camp. A wonderful opportunity for guests to interact with Maasai women, watch and learn about their bead-work and learn more about The Trust's efforts towards conservation through sustainable community development.

Complimentary.

Wild Camping – all Mara camps

Take an escorted game walk in one of our Mara conservancies to overnight in our private mobile campsite. The following morning after breakfast take another walk back to camp (vehicle transfers also available).

A lightweight fly-camp, staffed by a cook and a camp hand, will be set up in advance of arrival. Small dome tents for 2 pax are equipped with camp beds, bedrolls, chairs and a washstand. Basic bathroom facilities are available (long drop toilet and bush shower). A lightweight mess shelter will be used in the event of rain.

US\$120 supplement per person, min 2 pax. Min age 12 years and children aged 12-16 years are only taken at the discretion of our guide.

Wild Camping – Lolldaiga Hills Ranch – Kicheche Laikipia

Fly camp set up as per Mara listed above. Min 2 pax. Min age 12 years and children aged 12-16 years are only taken at the discretion of our guide. See info on our Laikipia Wild package on page 3.

Ngare Ndare Forest visit – Kicheche Laikipia

A full day trip to the beautiful Ngare Ndare Forest located outside Ol Pejeta Conservancy. Depart morning from camp, guided walk in the forest to the water fall & natural pool, bird watching, canopy walk, picnic lunch. Back to camp by sunset.

US\$100 pp. Complimentary if guests are staying minimum 4 nights. Min 2 pax, must be pre-booked.

Lolldaiga Hills Day excursion – Kicheche Laikipia

An excursion outside Ol Pejeta Conservancy into the stunning Lolldaiga Hills offering excellent game viewing and walking terrain. Depart morning, game drive and guided walk in the picturesque terrain, picnic lunch. Back to camp by sunset.

US\$100 pp. Complimentary if guests are staying minimum 4 nights. Min 2 pax, must be pre-booked.

Ol Pejeta Conservancy Activities – Kicheche Laikipia ** all rates subject to changes

Horse riding

Ride with rhinos - \$60 per person.

Available daily at 10:00 and 16:00hrs, duration approximately one hour.

Rides take place within the predator-free 600-acre Endangered Species enclosure

Ride the Wild - \$70 per person

Available daily at 08:00 and 14:00hrs, duration approximately one hour.

Rides take place within the predator-free 600-acre Endangered Species enclosure and then out on Olpejeta plains and onto the Rhino Memorial.

For both options; Experienced riders for only. Max 4 riders. Bookable in advance.

Chimps back of the house

Enjoy a unique opportunity of viewing chimpanzees behind the scenes and learn more about the day to day care of the chimpanzees. Get exclusive access and see the chimpanzees during their feeding time and as they engage in enrichment activities within their enclosures.

Available for an hour at 07:30, 01:00 and 16:30hrs. \$60pp, bookable in advance.

Max 6 pax. Not suitable for children under 3.

Anti-poaching Dogs display

Interact with the dog keepers and learn about what it takes to look after the specially trained canine team. Guests are encouraged to try and evade the sniffer dogs, not only is this great fun, but it helps to offer genuine training for the dogs.

Available at 08:30hrs- \$60pp. Bookable in advance.

Restricted to 6pax. Not suitable for children under 12.

Endangered species enclosure visit

Meet the last remaining Northern white rhinos. They were translocated to Ol Pejeta Conservancy in the hope that this will create the nucleus of a successful breeding program. In addition to the two female Northern White Rhinos, it is home to a number of endangered species including the locally threatened Jackson's hartebeest and Grevy's zebra. Available for an hour at 08:30, 11:00, 15:00 and 16:30hrs.

\$75pp, bookable in advance.

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