

Mara West Camp

Masai Mara, Kenya



2021/2022 Non-Resident Rates

Secluded Chalets

2021/2022 RACK & PREFERENTIAL NON-RESIDENT CONTRACT RATES (25% commission)

Per Person Per Night	Full Board						All Inclusive					
	Low Season		Green Season		High Season		Low Season		Green Season		High Season	
USD	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett
Single	375	281	460	345	621	466	642	482	728	546	888	666
Double	289	217	342	257	437	328	556	417	610	458	706	530
Triple	268	201	321	241	417	313	535	401	589	442	685	514

*All rates are in USD and per person per night

PO Box 15514 00503
Nairobi, Kenya

www.marawest.com

Reservations:
reservations@marawest.com
ph +254 733 420 601

Information:
info@marawest.com
ph +254 734 849 293

Safari Tents

2021/2022 RACK & PREFERENTIAL NON-RESIDENT CONTRACT RATES (25% commission)

Per Person Per Night	Full Board						All Inclusive					
	Low Season		Green Season		High Season		Low Season		Green Season		High Season	
USD	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett	Rack	Nett
Single	225	169	310	233	407	305	492	369	578	434	674	506
Double	193	145	246	185	310	233	460	345	514	386	578	434
Triple	182	137	225	169	289	217	449	337	492	369	556	417

*All rates are in USD and per person per night

Green season: 16th October – 18th December and 6th January – 31st January

Low season: 1st February – 30th June

High season: 1st July – 15th October and 19th December – 5th January

Full board rate includes:

Accommodation
3 meals per day
(breakfast, lunch and dinner)
Tea, coffee & hot Chocolate
Water (in the rooms and during meals)

All-inclusive rate includes:

Accommodation
Breakfast, lunch & dinner
Select drinks (including soft drinks and 2 local alcoholic drinks pp per meal)
Extra lunch

Laundry
Shared game drives
Guided nature walks
Sundowners, Picnics, and bush meals
Airstrip transfers (from Kichwa Tembo or Angama)
Water (in the rooms and during meals)

*Unlimited drinks package: \$45 pp per day

*All other items are excluded and require additional payment

Bandas

2021/2022 RACK & PREFERENTIAL NON-RESIDENT CONTRACT RATES (10% commission)

Per Person Per Night	All Seasons - FB	All Seasons - FB
USD	Rack	Nett
Single	107	96
Double	96	89

Mara West Camp

Masai Mara, Kenya



2021/2022 Resident Rates

Secluded Chalets

2021/2022 RACK & PREFERENTIAL RESIDENT CONTRACT RATES (15% commission)

Per Person Per Night	Full Board			
	Low Season		High Season	
KSH	Rack	Nett	Rack	Nett
Single	15,000	12,750	28,000	23,800
Double	15,000	12,750	20,000	17,000
Triple	13,500	11,475	18,000	15,300

*All rates are in Ksh and per person per night

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Safari Tents

2021/2022 RACK & PREFERENTIAL RESIDENT CONTRACT RATES (15% commission)

Per Person Per Night	Full Board			
	Low Season		High Season	
KSH	Rack	Nett	Rack	Nett
Single	12,000	10,200	19,500	16,575
Double	12,000	10,200	15,000	12,750
Triple	10,800	9,180	13,500	11,475

*All rates are in Ksh and per person per night

Low season: 1st April – 30th June & 1st October – 30th November

High season: All other dates

Full board rate includes:

- Accommodation
- 3 meals per day (breakfast, lunch, dinner)
- Tea, coffee and hot chocolate
- Water (in the rooms and during meals)

Additional Charges (Calculated at current exchange rate):

- Shared all day game drives: \$75 pp (min 2)
- 3 Hour shared game drive: \$55 pp (min 2)

Bandas

2021/2022 RACK & PREFERENTIAL RESIDENT CONTRACT RATES (10% commission)

Per Person Per Night	Full Board - All Seasons	
KSH	Rack	Nett
Single	7,500	6,750
Double	7,500	6,750

ADDITIONAL RATES



CHILD POLICY:

- Children under 3 years: Free
- 3-5 years, with adult: 20% of adult rate
- 6-12 years, with adult: 50% of adult rate
- Children in own room: 75% of adult rate

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SUPPLEMENTS:

- Honeymoon package: USD 150 per night per room Includes:
 - Flowers and fruit basket in room upon arrival
 - A bottle of sparkling wine each night in the room
 - Either a private dinner or breakfast on the deck

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- If using a mini bus and it gets stuck there will be a USD 250 charge for Mara West to come and get the bus (max 2hours distance)
- Clients use of a Mara West guide without a vehicle is USD 30 for half day (max 3 hours)

MASAI MARA RESERVE FEES: PER 24 HRS

(Fees may change without notice – please check the Mara Triangle website, maratriangle.org.)

- Adult – 80 USD
- Children (up to 11 years) – 45 USD

GUIDES AND DRIVERS:

Mara West will recognize bona fide tour leaders/guides with groups of 15 pax or more.
Accommodation will be extended to them as follows:

- One tour leader free per group of 15 pax in bandas.
- Charged at \$75 per night to stay in safari tents depending on availability
- Driver's accommodation charged at 250 Ksh per night, and 250 Ksh per driver meal (Excluding meals with clients)
- Drivers wishing to eat client meals will be charged an additional 1,750 Ksh per night

CAMPING:

- A camping fee of 2000 Ksh (\$25 USD) will be charged for clients wishing to camp on the Mara West property. This fee includes space to camp and use of the washroom facilities only. Meals in the lodges are NOT included.
- No camping fee is charged for 1 driver per vehicle and 1 cook per group. Additional drivers and cooks will be charged 250 Ksh per night (no meals included).

ADDITIONAL ACTIVITY RATES

** All activities require advanced booking. Please see receptionist or business office to make arrangements.*



ACTIVITIES

- Walking Tours: \$25.00 per person
- Maasai Boma Tour: \$30.00 per person
- Traditional Dances: \$180.00 per group (5-9 pax) – 10 Maasai dancers
\$240.00 per group (10 pax and above) – 20 Maasai
- Tour Schools and Development Activities: \$55.00 per person

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VEHICLES

- NON-RESIDENT

- Shared all day game drives: \$150 pp (min 2)
- Exclusive use of vehicle: \$400 per day
- 3 Hour shared game drive: \$75 pp (min 2)
- Night game drives: \$ 300

- RESIDENTS

- Shared all day game drives: \$75 pp (min 2)
- 3 Hour shared game drive: \$55 pp (min 2)
- Night game drive: \$180

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TRANSFERS

- Airstrip transfers (from Kichwa Tembo, Angama): \$25 pp one way
- Airstrip transfers (from Serena, Musiara): \$40 pp one way
- Airstrip transfers (from other airstrips in the Masai Mara): \$60 pp one way
- Transfers from Mara West to Isibania Border: \$400
- Transfers from Mara West to other Camps in the Mara: \$250

MEALS & DRINKS

- Extra meals: \$30 pp
- Sundowner at the edge of Camp: \$20 pp
- Sunrise breakfast at the lookout: \$30 pp (min 2)
- Bush Breakfast in your own vehicle: \$25 pp
- Bush Breakfast in Mara West vehicle: \$35 pp
- Bush walk to a Bush Breakfast: \$45 pp (min 2)
- Bush Dinner: \$95 pp (min 2)
- Private Dinner on your Porch \$55 pp

Terms & Conditions

Edited August 8, 2014
All other versions are obsolete



PROVISIONAL BOOKING:

You will be sent a reservation summary via email, which will include relevant details and an expiry date (typically one week from the booking date). You are required to confirm the booking with a deposit payment prior to the expiry date otherwise it will automatically expire. If you require more time to confirm the booking, the expiry date may be extended upon request (subject to availability). Provisional bookings will be held according to the following policy:

- 10 days for bookings received more than 4 months prior to arrival
- 5 days for bookings received less than 4 months prior to arrival
- Last minute bookings are held until another inquiry is received. At which point we reserve the right to release the booking if full payment is not forthcoming.

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DEPOSIT:

In order to confirm your booking, you will need to pay a 50% deposit. Please note cancellation terms below. 50% deposit of the total value of the booking confirms your booking. The full balance is payable 30 days prior to arrival.

- Bookings received within 30 days of arrival require full payment in order to confirm a booking
- Last minute bookings require immediate payment (with confirmation) prior to the guest's arrival or we cannot guarantee the guests will be accommodated

FULL CONFIRMATION & PAYMENT:

A booking will only be confirmed upon receipt of a deposit. On receipt of full payment, a final reservation summary will be issued. Payment must be received 30 days in advance. Accommodation may be given to another booking if payment has not been received within 30 days of the arrival date.

CANCELLATION POLICY:

All cancellations must be in writing and receipt must be confirmed in order to be valid. The following policy will be implemented in the event of a cancellation:

- Between 60 and 31 days prior to arrival – 25% of invoice value forfeited
- Between 30 and 16 days prior to arrival – 50% of invoice value forfeited
- Less than 15 days, and no-shows – 100% of invoice value forfeited

No refund will be given for guests who join a tour and leave before its completion.

The cancellation policy is binding between Mara West and the party responsible – determined by the party in communication with Mara West - for the reservation, whether agent or client. While we reserve the right to waive the cancellation policy in certain circumstances it is the responsibility of the client to purchase travel insurance – see insurance section below – and for the agent to advise the client of this.

The cancellation policy applies to all voluntary changes and errors in booking by the agent and/or client. The cancellation policy also applies to events beyond our control, including war, terrorism, civil disobedience, government action, natural disasters, weather, technical problems, operational issues with other parties, and closures of other parties.

The cancellation policy will NOT be binding in the case of any changes and/or errors by Mara West.



In the case of a government travel ban by the client's government the cancellation will be waived IF the government travel ban completely prohibits the client's travel to Mara West. Government warnings or regional bans to areas other the Mara West area will not be grounds for waiving the cancellation policy. The client must accept all reasonable attempts by both the agent and Mara West to safely (as seen by Mara West management) reroute the client in order to bypass areas within the government warning or ban. The client's refusal to accept changes to an itinerary in response to government travel advisories will be seen as voluntary changes and the cancellation policy will be applied.

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CHANGES POLICY:

Any change to a booking must be in writing and must be confirmed in order to be valid. Any reduction in client number will be seen as a cancellation on the part of those clients and the cancellation policy will be applied to them. Any changes to a booking are subject to availability. Mara West cannot be held responsible for not being able to accommodate a requested change and in such situations the agent/client will either have to keep the original booking, accept a change that Mara West can accommodate, or cancel the original booking and be subject to the cancellation policy.

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In the event of a change of date to a confirmed booking, Mara West reserves the right to apply the following change of booking policy:

- If the change is received prior to 60 days of the original arrival no penalty will be applied.
- If the change is received within 60 days of the original arrival then 90% of the deposit sum will be applied to the new booking if:
- The changed booking is for the SAME clients.
- The changed booking is within the same year or within 4 months of the original booking. (Changed bookings outside of this window will be treated as new bookings and the original booking will be subject to the cancellation policy.)
- The changed booking is confirmed within 2 weeks' time.

REFUNDS:

- Whilst Mara West endeavors to ensure that all anticipated accommodation is available as planned there shall be no claim whatsoever against Mara West for a refund, either in whole or in part, for accommodation change equal to or better than the booked accommodation.
- Whilst Mara West endeavors to ensure requested bed sizes are available there shall be no claim whatsoever against Mara West for a refund, either in whole or in part, if the anticipated bed size is not available.
- While Mara West endeavors to ensure planned excursions are available there shall be no claim whatsoever against Mara West for a refund, either in whole or in part, if an excursion is unavailable do to unforeseen events, weather and other acts of God, and other events outside the control of Mara West.

INSURANCE:

Mara West requires all guests to take out comprehensive travel and medical insurance to cover cancellation, medical expenses, personal baggage, and money. Insurance should be arranged on or before the time of payment of initial deposit. Mara West will assume all clients have insurance.



OCCUPANCY POLICY:

Adults should be booked in single or double occupancy with triples reserved for bookings involving children 17 and under.

Bookings requesting triples for adults can be arranged with written approval in select cases but please ensure clients are aware of the accommodation arrangement.

Triples will only be booked in the Chalets and Safaris tents.

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PAYMENTS AT CAMP:

Mara West accepts cash and credit card payments at camp. No other form of payment will be accepted at camp. Other forms of payment should be arranged and completed prior to arrival. All payments made at camp using a credit card will be exchanged into Kenyan Shillings using the current Mara West exchange rate. Visa and MasterCard accepted. Visa and MasterCard accepted.

RATES:

In the event of increase in taxes, training levy, or services charges, or currency exchange fluctuations Mara West reserves the right to adjust all contract rates accordingly from the date of such change, and without prior notice.

These rates cannot be posted, published or made available to third parties, internet sites, corporate travel, and/or conference or incentive groups. Distribution or exposure of Nett Rates will allow Mara West to immediately terminate the rate agreement in place.

INCLUDED/EXCLUDED:

Depending on the package booked, certain items will be included. However, exclusions generally encompass visas, gratuities, champagnes, luxury spirits, select wines, massages, spa treatments, select additional activities, etc. Your booking will provide a comprehensive list of inclusive and exclusive services. It is the client's responsibility to become familiar with this list and be prepared to pay additional fees for any optional activities.

TRANSPORTION:

Mara West contracts out third party transportation, including ground and air, and takes no responsibility whatsoever for errors, omissions, losses, damages, delays, injury/sickness, or death, as a result of these third parties.

VEHICLE POLICY:

The roads around Masai Mara are extremely rough and are best handled with a good 4x4 vehicle. Mara West accepts no responsibility for the roads or the vehicles that clients take to reach Mara West. Clients attempting to reach Mara West in non-4x4 vehicles do so at their own risk. **A well-maintained 4x4 safari vehicle is highly advised.**

While Mara West strives to accommodate our client's needs and will attempt to supply a 4x4 in case of client's vehicle trouble, Mara West does not guarantee the last minute availability or cost of extra 4x4 safari vehicles for clients to rent, especially during high season.

Arrangements for Mara West to take clients on safari should be made at the time of booking so arrangements can be made well in advance to have the necessary vehicles available.

DISCLAIMER



Safaris in Africa entail a certain degree of risk. We advise our guests to always consult their guide before undertaking any activity that may bring them into an area populated by wild animals. Please be aware that these safaris may take guests into close contact with wild animals. Attacks by wild animals are rare, but no safari into the African Wilderness can guarantee that this will not occur. Neither Mara West, nor its employees, nor its agents can be held responsible for any injury or incident on the safari.

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While Mara West attempts to fulfill packaged itineraries to the best of our ability, some changes may occur to itineraries due to circumstances outside of our control. These include, but are not limited to:

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- Changes to transporter due to unavailability, maintenance, or any other reason.
- Changes to transportation routes due to inclement weather, road closure, or any other reason.
- Changes to rooms due to unavailability or any other reason.

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Mara West reserves the right to, without notice, find equivalent transportation, reroute itineraries as necessary, and find equivalent accommodations that fit your package and cannot offer any refunds to that effect.

CONTRACT AGREEMENT



This agreement is made subject to and shall be governed and construed according to the laws of Kenya. Neither Mara West, nor any person acting for, through or on behalf of the company shall be liable for any loss or damage whatsoever and, without restricting the generality of the foregoing, shall particularly not be responsible for loss or damage arising from any errors or omission contained in any brochure or other literature, late or non-confirmation or acceptance of bookings, loss or damage caused by delays, sickness, injury or death whether occasioned by negligence or not. In addition, Mara West shall have the right at any time at its discretion to cancel any booking or the remainder thereof or make any alteration in route, accommodation, price or other detail and in the event of any booking being rendered impossible, illegal, or inadvisable by the weather, strike, war, government interference or any other causes whatsoever. The extra expense incurred as a result thereof shall be the responsibility of the clients. The company may, at its discretion and without liability or cost to itself, at any time cancel or terminate the client's booking and in particular without limiting the generality of the foregoing, it shall be entitled to do so in the event of illness or the illegal or incompatible behavior of the client, who shall in such circumstances not be entitled to any refund.

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THIS AGREEMENT IS BETWEEN MARA WEST AND THE UNDERSIGNED AGENT EXCLUSIVELY. THESE RATES ARE CONFIDENTIAL BETWEEN MARA WEST AND UNDERSIGNED AGENT, _____, AND WILL NOT BE SHARED OUTSIDE OF THIS AGREEMENT.

Please sign this page and return to us for the rates to be valid.

SIGNED ON BEHALF OF:

SIGNED ON BEHALF OF:

Mara West

Agent: _____

Graco Kithaka

Signature: _____

Operations Manager

Title: _____

DATE: _____

DATE: _____