
2021 /2022
STO Rates



Reservation information

Bookings:

- All rates are quoted in USD, per room or villa and subject to change without prior notice. Accommodation is subject to availability.
- Minimum stay of 2 nights required in all seasons except Festive, where a min. stay of 5 nights applies.
- Provisional bookings: a booking shall be confirmed before the expiration date communicated or it will be released. An extension may be requested subject to availability.
- Bookings should only be confirmed to your clients on receipt of a confirmation voucher and reservation number.
- The Deluxe rooms are located within two or five-bedroom villas and correspond to bedrooms sold individually. They are offered subject to availability; the booking of two deluxe rooms cannot be cumulated for one reservation.

Rate inclusions:

- ✓ Welcome drink
- ✓ **Half-board meal plan:** Breakfast and dinner (excluding drinks). On day of departure, breakfast only (lunch in case of all-inclusive or premium meal plan).
- ✓ Butler service
- ✓ Daily ZWS produced bottled water
- ✓ Villa host service
- ✓ Daily housekeeping and turndown
- ✓ Unlimited rental of snorkeling gear, stand up paddles, kayaks, and bicycles
- ✓ Outdoor and indoor games (pool, petanque, ping pong...)
- ✓ Use of Fitness area and main pool (includes children's pool)
- ✓ Use of steam room and hot tub in Spa area
- ✓ Complimentary guest activities
- ✓ Wi-fi throughout resort
- ✓ All fees and taxes

Check-in/out:

- Check-in time: from 14:00. - Check-out time: by 11:00.
- Guaranteed early check-in or late check-out is subject to hotel confirmation and charge of 100% of daily rate.

Supplements:

Supplements are not commissionable.

Price, per person per night	Adult (15+)	Child (4-14)	Infant (0-3)
Extra bed (subject to availability)	\$200	\$100	Free
All-inclusive - All meals - Soft drinks - House alcoholic drinks - Mini-bar consumption	\$85	\$45	Free
All-inclusive Premium - All meals - Soft drinks - House alcoholic drinks - Mini-bar consumption - Premium alcoholic drinks - Daily laundry - A 30-min. massage/adult/stay - Stays of 4 nights and more: return airport (or Stone Town) transfers.	\$140	\$70	Free

AIRPORT TRANSFERS: We recommend our luxury cars with onboard Wi-Fi. Rates from/to airport (approx. 1 hour drive). Rates per transfer (private):

- Up to 4 guests: \$80
- 5 to 7 guests: \$150
- 7 guests and up: \$220

- **VIP AIRPORT ARRIVAL/DEPARTURE:** avoid the queues: visa and luggage assistance, lounge access. \$70 per person on arrival / \$80 on departure. Subject to availability (booking at least 3 days prior to arrival).

KITESURFING: [Zanzibar Kite Paradise](#) is open from 15th December to 15th March, and 15th June to 15th September. Pre-booking is recommended. *Kitesurfing services may not be available outside these opening dates.*

SPA: relaxing treatments, manicure/pedicure, waxing, sauna, jacuzzi and steam room are available for pre-booking. Menu available [on our website](#).

EXPERIENCES: snorkelling, diving, scenic flights, monkey forest, swim with dolphins, short safari, and more. Menu available [on our website](#).

Travel information

- **Visas** to Tanzania can be purchased at airport arrival or [online](#) prior to departure. Please check with the consulate in your country.
- **Packing:** Plastic bags are banned in Zanzibar. We partner with SOS Children's Village (local orphanage) for donations (a list of [items needed](#) can be found on our website).
- **Dress code:** smart casual for dinner.

Contact us

Reservations: reservations@whitesandvillas.com | +27 63 937 3598 (Phone/WhatsApp)

Hotel operations: gm@whitesandvillas.com | +255 776 263 451

Live availability calendar at [this link](#).

Rates 20% per room, in USD	#	Occ..	Extra beds possible	LOW SEASON 12 th April – 31 st May 1 st Nov.– 19 th Dec.		SHOULDER SEASON 6 th Jan. – 11 th April 1 st June – 30 th June 1 st Sept. – 31 st Oct.		HIGH SEASON 1 st July – 31 st Aug.		FESTIVE SEASON 20 th Dec.– 6 th Jan. 2022 <i>Min. Stay: 5 nights</i>	
				RACK	NET	RACK	NET	RACK	NET	RACK	NET
Beachfront One-bedroom villa	5	2	1 ad. or 2 ch,	\$1,050	\$840	\$1,300	\$1,040	\$1,530	\$1,224	\$1,850	\$1,480
Family Two-bedroom Villa	5	4	1 ad. or 2 ch,	\$1,300	\$1040	\$1,550	\$1,240	\$2,200	\$1,760	\$2,600	\$2,080
- Deluxe room with shared pool (adult only)	4	2	No	\$610	\$488	\$710	\$568	-	-	-	-
Presidential Five-bedroom villa	1	10	1 ad. or 2 ch,	\$2,300	\$1,840	\$3,000	\$2,400	\$3,900	\$3,120	\$4,900	\$3,920
- Deluxe room (adult only)	2	2	No	\$590	\$472	\$690	\$552	-	-	-	-
- Deluxe room with hot tub (adult only)	1	2	No	\$620	\$496	\$740	\$592	-	-	-	-
- Deluxe Family room with private pool	1	4	No	\$890	\$712	\$990	\$792	-	-	-	-
Cinnamon Double Room	1	2	1 extra bed	\$570	\$456	\$670	\$536	\$680	\$544	\$720	\$576
Cinnamon Quadruple room	1	4	No	\$670	\$536	\$730	\$584	\$780	\$624	\$900	\$720
Cinnamon Family room	1	4	No	\$760	\$608	\$880	\$704	\$900	\$720	\$1000	\$800

SPECIAL OFFERS

LONG STAY DISCOUNT: Stay 4 nights or more and receive 15% off each night. Stay 7 nights or more and get 20% off each night.

Discount does not apply on meal plans. Not valid in High and Festive seasons.

EARLY BIRD: Receive a 10% discount on a accommodation for confirmed bookings made 180 days prior to arrival.

Cumulative with other offers. Applies to extra beds, not meal plans. Not valid in Festive season.

HONEYMOON PACKAGE: Honeymoon couples enjoy a bottle of wine, a local gift and floral arrangement in room upon arrival, a romantic dinner setup and a one-hour massage per person, Valid within 1 year of wedding or PACS. Proof of wedding is requested at booking or prior to arrival. Minimum stay: 4 nights. Valid all year except Festive season, cumulative with other offers.

LAST MINUTE: visit our website for applicable last minute promotion.

Payment terms

BOOKING POLICIES

Standard	20% non-refundable deposit at reservation Balance due 30 days prior to arrival
Festive season	20% non-refundable deposit at reservation Balance due 60 days prior to arrival

CANCELLATION POLICIES

Standard	30+ days prior to arrival: 20% fee 0-30 days: 100% cancellation fee
Festive season	60+ days prior to arrival: 20% fee 0-60 days: 100% cancellation fee

A booking confirmed by email is liable to a cancellation fee.

COVID amendment: where cancellation fees apply and in the following cases only: 1) Entry ban to Tanzania, 2) Quarantine on entry to Tanzania 3) No Airlines operating 4) Travel ban in originating country, a credit note valid 15 months will be issued for the same guest for the amount received, minus an administrative fee:

- Low, shoulder and high season: 5% of amount received
- Festive season: 20% of amount received

For any other cancellation reason, the applicable standard terms will apply. Zanzibar White Sand Luxury Villas& Spa (Nomad Advisors Ltd) reserves the right to ask for any reasonable evidence, written statements and or documents to support the reasons for cancellation that are given. Travel insurance is highly recommended as the Hotel will not be liable for refunds.

PAYMENT OPTIONS

Payments must be sent all charges borne by and full payment must be received. For international bank transfers, the OUR payment

instruction must be selected. Any discrepancy in balance received will be due.

By bank transfer:

- Beneficiary company: Nomad Advisors Limited
- Beneficiary address: Hadfield House, Library Street - Suite 7 - GIBRALTAR
- Beneficiary bank: ALIOR Bank S.A - Poland
- BIC/SWIFT: ALBPPLPW
- Account (USD): PL68 2490 0005 0000 4600 3375 4329

Invoices can be issued in EUR, CHF, GBP or PLN at the exchange rate of the day. Contact us for the updated bank details and invoice should you wish to change currency.

By credit card: contact us to receive a secure link for credit card payments.

Checks are not accepted.

Terms & conditions

- o **Commission of 20% applicable on the rack rates provided by the Hotel.**
- o **To ensure rate parity, the Agent will advertise public rates as per this document.** A booking may not be confirmed if the rate parity is not respected.
- o We reserve the right to change and/or amend any rates, promotions, experiences, inclusions, restrictions, or policies provided for within this contract and its addendums, at any time. Visit our website for applicable promotions.
- o Any change to the deposit, time of payment or cancellation policy must be approved by email by our team and will be honoured as such.
- o All information/advertising pertaining to the HOTEL, to be published in any form of promotional materials require the

prior approval of the Sales & Marketing Team of the hotel (sales@whitesandvillas.com) .

- o The rates and terms of agreement are confidential and should not be disclosed to any third party.
- o **Bookings will be automatically released if payments are not received as per invoicing due dates.**
- o Failure on the part of the agent to comply timeously or at all with any of the terms and conditions herein contained, shall entitle NOMAD Advisors Limited, in its sole discretion, regardless of booking requirements and/or payments already received, to cancel/refuse to accept the agent's booking in respect of group/s, individual/s in question, unless satisfactory alternative arrangements are made by the agents

You are contracting with Nomad Advisors Ltd., a distribution company for the hotel Zanzibar White Sand Luxury Villas & Spa.

DATE_____

COMPANY NAME _____

NAME_____

POSITION_____

SIGNATURE

COMPANY NAME : NOMAD ADVISORS LTD

DATE: 18 December 2020

SIGNATURE

