

## Contract Rates 2021/2022

Valid from 01.01.2021 until 31.12.2022. Subject to change without further notice.  
All rates in USD per person/night.



FB, per person	SGL Tent	DBL Tent	Triple Tent
01.01. - 30.06.	240 \$	200 \$	150 \$
01.07. - 31.10. 01.12. - 31.12.	350 \$	250 \$	187 \$
01.11. - 30.11.	140 \$	120 \$	90 \$

Exclusive charter of safari vehicle inclusive English speaking driver guide:  
1-4 pax 250 USD per day, 5-7 pax 250 USD per day,  
Shared game package (2 game drives a day) inclusive English speaking driver guide: 80 USD per person/day



FB, per person	Standard Tent		Superior Tent / Family Tent		
	SGL	DBL	SGL	DBL	TPL
01.01. - 30.06.	150 \$	110 \$	170 \$	130 \$	98 \$
01.07. - 31.10. 01.12. - 31.12.	220 \$	160 \$	240 \$	180 \$	135 \$
01.11. - 30.11.	100 \$	80 \$	120 \$	100 \$	75 \$

Exclusive charter of safari vehicle inclusive English speaking driver guide:  
1-4 pax 250 USD per day, 5-7 pax 250 USD per day,  
Shared game package (2 game drives a day) inclusive English speaking driver guide: 80 USD per person/day

### Contract Rates



**The Rhino Watch Lodge**  
Wildlife Safari

	Chalet		Tent		Family Chalet	Family Tent
	SGL	DBL	SGL	DBL	max 5 pax	max 4 pax
All year round	216 \$	120 \$	176 \$	100 \$	400 \$	352 \$

No cash payments accepted!

Minimum stay of 2 nights between 24.12. and 02.01.



**The Coconut Beach**  
Boutique Lodge & Spa

per person		Standard Garden View		Superior Garden View		Standard Beach View		Superior Beach View	
		SGL	DBL	SGL	DBL	SGL	DBL	SGL	DBL
01.06. – 21.12.21	HB	131 \$	81 \$	149 \$	96 \$	161 \$	101 \$	189 \$	126 \$
	FB	151 \$	101 \$	169 \$	116 \$	181 \$	121 \$	209 \$	146 \$
22.12.20 – 05.01.22	HB	148 \$	111 \$	249 \$	163 \$	262 \$	168 \$	289 \$	193 \$
	FB	168 \$	131 \$	269 \$	183 \$	282 \$	188 \$	309 \$	213 \$
06.01. – 31.03.22	HB	170 \$	107 \$	188 \$	122 \$	200 \$	127 \$	218 \$	142 \$
	FB	190 \$	127 \$	208 \$	142 \$	220 \$	147 \$	238 \$	162 \$
01.04. – 30.06.22	HB	106 \$	64 \$	123 \$	79 \$	136 \$	84 \$	153 \$	99 \$
	FB	126 \$	84 \$	143 \$	99 \$	156 \$	104 \$	173 \$	119 \$
01.07. – 31.08.22	HB	160 \$	100 \$	177 \$	115 \$	190 \$	120 \$	207 \$	135 \$
	FB	180 \$	120 \$	197 \$	135 \$	210 \$	140 \$	227 \$	155 \$
01.09. – 20.12.22	HB	137 \$	85 \$	155 \$	100 \$	167 \$	105 \$	155 \$	120 \$
	FB	157 \$	105 \$	175 \$	120 \$	187 \$	125 \$	175 \$	140 \$
21.12. – 05.01.23	HB	148 \$	111 \$	249 \$	163 \$	262 \$	168 \$	289 \$	193 \$
	FB	168 \$	131 \$	269 \$	183 \$	282 \$	188 \$	309 \$	213 \$

Coconut late check out 6pm: 50% of room rate

Honeymoon special: fruit basket and flowers in the room upon arrival

**Contract Rates**

Apasio Safari Ltd. - Phone: +254 751-555-669 - [info@apasio-safari.com](mailto:info@apasio-safari.com) - [www.apasio-safari.com](http://www.apasio-safari.com)

# Terms & Conditions

## 1. GENERAL

Rates are quoted in USD and are included of VAT. Contract rates are net and non-commissionable. Rates are subject of change without further notice.

## 2. CHECK IN / CHECK OUT

Check in: 2pm

Check out: 10am

## 3. CHILD POLICY

Children up to 3 years sharing with 2 adults:	Free of charge
Children of 4 to 15 years sharing with 2 adults:	50 % of adult DBL rate
Children of 4 to 15 years sharing with 1 adult:	75 % of adult DBL rate
Children of 4 to 15 years occupying own room:	1st child full adult DBL rate / 2nd child 75% of adult DBL rate

At Mara Big Five & Mara Legends Camp children under 6 are only allowed on special request.

## 4. PAYMENT

To confirm a booking, 20% deposit has to be made, this is non-refundable. Rest payment is to be received no later than 21 days prior to arrival. For bookings later than 21 days prior to arrival, full payment is due immediately. Apasio Safari Ltd. reserves the right to cancel bookings not paid for according to the above schedule.

## 5. CANCELLATION POLICY

### High Season

up to 30 days before arrival - 30%

up to 29 days before arrival - 100%

### Low season and Mid-season

up to 20 days before arrival - 30%

up to 19 days before/no show arrival - 100%

## 6. GROUPS:

1 pax free (half double) every 20 full paying pax

## 7. FESTIVE SEASON SURCHARGE (compulsory)

Christmas 24.12., 25.12.: 25\$ per person

New Year's 31.12. and 1.1.: 25 \$ per person including a glass of champagne

Easter Sunday & Easter Monday: 25 USD per person

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