



STO RATES AGREEMENT 2021

This Agreement is made on 6th May 2021 between

Safari Dreams Ltd

Gowers Road HSE 32

Entebbe Uganda – Eastafrika

Telefon Deutschland: 05254-942526

Telefon Uganda: +256 (0)700 798 138

+256 (0)700 838 928

info@safari-dreams.com

(hereinafter referred to as the **Agent** which expression shall where the context so admits include the Agent's successors in title and permitted assigns); and

- (1) **Hemingways Hospitality Limited**, a private company incorporated under the laws of Kenya with company registration Number CPR/2009/7855 and whose registered address is at Hemingways House, Karen Office Park, P.O.Box 146-00502, Nairobi, Kenya (hereinafter referred to as the **Hotel** which expression shall where the context so admits include the Hotel's successors in title and permitted assigns); and

Each a **Party** and together the **Parties**

1 GENERAL TERMS

1.1 Contract rates and offers for each of Hemingways Nairobi Limited, Ol Seki Limited and Hemingways Watamu Limited are set out in Appendices 1, 2 and 3 respectively.

1.2 The Term of this Agreement shall be from **01st January 2021 to 3rd January 2022.**

1.3 All rates quoted in this Agreement apply to all booking types. Rates are quoted in United States Dollars, include all local taxes and service charges and are net non commissionable.

1.4 Reservation requests must be sent directly to the Reservations Department, and will ONLY be considered to be confirmed upon receipt of the requisite deposit and/or payment or a valid booking voucher from those Agencies with approved credit facilities in accordance with Clause 3.4, 3.5 and 3.6.

1.5 The Hotel reserves the right to stop selling Foreign Independent Traveller (FIT), Group and Tour Series allocations at any given time. An option will be given to the Agency to confirm the existing allocation, if any, within a

timeframe determined by the individual hotel within which the Agency can guarantee the allocation with a pre-payment.

2 CANCELLATION, NO SHOW & AMENDMENT

2.1 All reservations, cancellations and/or amendments must be made in writing to the Reservations Department.

2.2 The Hotel reserves the right to accept name changes for individual travelers, travelers within tour groups as well as tour group name changes.

2.3 Cancellation fees covered by this Agreement apply as per the below cancellation deadlines.

2.3.1 More than 60 days prior to the arrival date, 20% charge applies on the entire booking value

2.3.2 60 – 30 days prior to the arrival date, 45% charge applies on the entire booking value

2.3.3 29 – 21 days prior to the arrival date, 55% charge applies on the entire booking value

2.3.4 20 – 14 days prior to the arrival date, 75% charge applies on the entire booking value

2.3.5 13 days or less prior to the arrival date and no shows, 100% charge applies on the entire booking value

2.4 For the Premium and High Season at Ol Seki Hemingways Mara, 100% cancellation fee applies for any cancellation or amendment made within 90 days of the arrival date.

2.5 For the Premium Season at Hemingways Watamu and Hemingways Nairobi, 100% cancellation fee applies for any cancellation or amendment made within 60 days of the arrival date.

2.6 Reservations will only be held tentatively for a maximum of seven (7) calendar days. Thereafter the Hotel will automatically release all tentative reservations which have not been confirmed by receipt of the required deposit or a valid booking voucher from those Agencies with approved credit facilities.

2.7 In addition to the above, amendments to reservations that fall within the given cancellation period will be treated as a cancellation and cancellation fees will apply in accordance with the cancellation policies set out in Clause 2.3. This applies to changes in initial arrival dates as well. Amendments



that involve changes other than accommodation (e.g meal plan) will be permitted as usual without cancellation fees.

2.8 For the avoidance of doubt, the making of a reservation at the rates set out in this Agreement will be considered as acceptance of the terms and conditions of this Agreement, regardless of whether the Agency has signed the Agreement.

3 PAYMENT AND CREDIT FACILITIES

3.1 Payment must be made in the invoiced currency by Real Time Gross Settlement (RTGS) bank transfer for same day value and be made net of any transaction charges incurred.

3.2 Subject to clause 3.5 and 3.6 all reservations are payable fully in advance at least 60 days prior to the arrival date, unless credit facilities have been applied for and approved in writing by the Hotel.

3.3 A deposit paid in respect of any reservation made pursuant to the terms of this Agreement is specific to that reservation and may not be transferred to any other reservation unless agreed by the Hotel in writing.

3.4 A non-refundable 20% deposit must be made upon booking in order to confirm and guarantee the reservation unless the Agency has an approved credit facility in which case a valid booking voucher must be issued to confirm a reservation.

3.5 For bookings for Ol Seki Hemingways Mara, 100% of the booking value is required to be paid at least **30** days prior to the arrival date.

3.6 For bookings for the Premium Season at Hemingways Watamu, 100% of the booking value is required to be paid at least **60** days prior to the arrival date. For Agencies with approved credit facilities a valid booking voucher must be issued to confirm a reservation.

3.7 Except for any deposit paid, any advance payments made are refundable in line with the cancellation policies.

3.8 Credit facilities can be applied for through the Accounts Department of the Hotel and are subject to the following conditions:

- The Agency must supply bank references
- Invoices for credit facility accounts are payable within 30 days of the invoice date and should be settled by Real Time Gross Settlement (RTGS) bank transfer for same day value.
- If the Agency does not pay any undisputed invoice (or part thereof) submitted by the individual hotel within 30 days of the invoice date, the Agency shall pay interest on the outstanding amount of the invoice at the rate of two per cent (5%) per month and the Hotel will be entitled

at its sole discretion to refuse acceptance of any future vouchers/ reservations from the Agency.

- Any delay in payment may result in suspension or withdrawal of credit facilities by the Hotel.

4. DISPUTES

4.1 Any dispute regarding an invoice, or part of an invoice, must be delivered in writing to the Hotel's Accounts Department within 14 days of the invoice date and only the amount in dispute may be deducted from the invoice and payment due, which must be made within the specified time limit.

5. TOUR GUIDES RATES

5.1 For any group of 15 paying guests (the 'Group'), the Hotel will offer 1 complimentary half twin bedroom free of charge. The complimentary bedroom shall be occupied by an accompanying tour guide of the Group only and is available for the same duration as the Group booking. This offer is subject to room availability. The complimentary half twin will be offered on a bed and breakfast basis for Nairobi and Watamu and full board for Hemingways Ol Seki Mara. Conservancy fees for the tour guide will remain payable.

6 OTHER TERMS AND CONDITIONS

6.1 To avoid communication and distribution related disputes, the Agency is required to share their list of distribution partners with the Hotel regularly or at the request of the Hotel.

6.2 Unless otherwise agreed in writing by the Hotel, the check-in time is 1300hrs and check out time is 1000hrs.

6.3 The Agency, with its distribution partners, is required to ensure those guests arriving through them are covered by a fully comprehensive travel insurance policy including medical evacuation cover.

7 VALIDITY

7.1 This Agreement and the rates contained herein will only be honored by the Hotel upon receipt of a counter signed copy from the Agency within 14 days.

8 TERMINATION

8.1 The Hotel reserves the right to terminate this Agreement with immediate effect at any time, without prejudice to any other rights it may have, in the event that the Agency fails to comply with the terms of this Agreement.

8.2 The Hotel reserves the right to terminate this Agreement at any time upon 60 days' notice to the Agency, without prejudice to any other rights it may have.

8.3 Termination of this Agreement by the Hotel shall be effected by written notification to the Agency of such



termination in accordance with the Notice provisions of this Agreement.

9 TAX AND OTHER CHANGES

9.1 The Hotel reserves the right to change the rates in case of changes in applicable government taxes, fees or assessments as well as any changes in applicable labor laws, service charges or conservancy fees.

10 CONFIDENTIALITY

10.1 Each Party undertakes that it shall not at any time during the Term, and for a period of two (2) years after the termination of this Agreement, disclose to any person any information concerning the business, affairs, customers, clients or suppliers of the other Party except as permitted by this Clause 10.

10.2 Each Party may disclose the other Party's information:

10.2.1 to its employees, officers, Representatives or advisers who need to know such information for the purposes of exercising the party's rights or carrying out its obligations under or in connection with this Agreement; and

10.2.2 as may be required by law, a court of competent jurisdiction or any governmental or regulatory authority.

10.3 The information set out in Clause 10.2 shall only be used to as necessary for the performance of obligations under this Agreement.

11 WAIVER

11.1 A partial failure or delay by the Hotel to enforce at any time any of the provisions of this Agreement, or to exercise any option or right which is hereby provided, or to require at any time performance of the provision hereof, shall in no way be construed as a waiver of, nor preclude the exercise of, any of the provisions of this Agreement nor affect the validity of the Agreement nor prejudice the Hotel as regards to subsequent action.

12 FORCE MAJEURE

12.1 Neither party is liable for delay or failure to perform any of its obligations under this Agreement in so far as the performance of such obligation is prevented by a force majeure event.

12.2 Each Party shall notify the other Party of the occurrence of such Force Majeure Event and shall use all reasonable endeavors to continue to perform its obligations hereunder for the duration of such Force Majeure Event. However, if

any such Force Majeure Event prevents a Party from performing all its obligations hereunder for more than one (1) month, the other Party may terminate this Agreement by notice in writing.

12.3 For the purposes of this Agreement, a Force Majeure Event means any circumstance not within a Party's reasonable control including, without limitation:

12.3.1 acts of God, flood, drought, earthquake or other natural disaster;

12.3.2 epidemic or pandemic;

12.3.3 terrorist attack, civil war, civil commotion or riots, war, threat of or preparation for war, armed conflict, imposition of sanctions, embargo, or breaking off of diplomatic relations;

12.3.4 nuclear, chemical or biological contamination or sonic boom;

12.3.5 any law or any action taken by a government or public authority, including without limitation imposing an export or import restriction, quota or prohibition;

12.3.6 collapse of buildings, fire, explosion or accident; and

12.3.7 interruption or failure of utility service;

13 ASSIGNMENT

13.1 Except for an assignment to any parent corporation, subsidiary or successors-in-interest to either Party (excluding competitors of the other Party), neither Party may assign any rights, duties, obligations or privileges under this Agreement without the written consent of the other Party provided that such consent shall not be unreasonably withheld.

14 ENTIRE AGREEMENT AND VARIATION OF AGREEMENT

14.1 This Agreement constitutes the entire agreement between the parties and supersedes any and all prior agreements or representations, whether oral or written, pertaining to the

14.2 Content hereof and may not be amended except by a written document signed by all parties. No modification, amendment, supplement to or waiver of this Agreement or any of its provisions shall be binding upon any party unless made in writing and signed by all parties. The parties agree that for purposes of this Agreement and any amendment or



modification thereto, or for any other notice or communication between the parties, signatures sent or received by facsimile transmission will be considered as enforceable and valid as original signature by the party signing.

15 REPRESENTATION AND WARRANTIES

15.1 Both Parties represent and warrant that they have full authority to execute, deliver and perform this Agreement on behalf of the party for which they sign.

16 NOTICES

16.1 Any notice required to be given hereunder shall be in writing and shall be delivered by hand.

For:

Or such other address as the Agency may specify.

For: Hemingways Hospitality Limited

Address: P.O. Box 146 – 00502

Nairobi, Kenya

17 GOVERNING LAW

17.1 This Agreement shall be governed by and construed in accordance with the laws of Kenya.

18 ARBITRATION

18.1 Each Party shall use all reasonable endeavours to settle amicably any dispute arising out of or in connection with this Agreement or in its validity, interpretation or termination.

18.2 Save as herein otherwise specifically provided, any dispute (including as to the interpretation validity enforceability or termination of this Agreement) between the Parties as to matters arising under or pursuant to this Agreement as aforesaid which cannot be settled amicably within fifteen (15) days after receipt by one Party of the other Party's request for such amicable settlement may be submitted by either Party to arbitration in accordance with the provisions of Clauses 0 to 0 (both inclusive).

18.3 If the Parties so agree, the dispute shall be referred to a single arbitrator or if they are unable to agree upon the person to be appointed as arbitrator within ten (10) days

from the date of the notice requesting arbitration, the arbitrator shall, at the request of either Party, be appointed by the Chairman of the Chartered Institute of Arbitrators of the United Kingdom, Kenya Branch or failing him by the President of the Law Society of Kenya. The venue and seat of the arbitration shall be Nairobi.

18.4 Arbitration proceedings shall be conducted in accordance with the rules or procedures for arbitration of the Chartered Institute of Arbitrators of the United Kingdom, Kenya Branch.

18.5 If for any reason an arbitrator is unable to perform his function, a substitute shall be appointed in the same manner as the original arbitrator.

18.6 The decision of the arbitrator shall be final and binding on the Parties.

18.7 The fees and expenses of the arbitrator shall be borne by the Parties in equal shares.

18.8 Notwithstanding the above provisions of this Clause 18, a Party is entitled to seek preliminary injunctive relief or interim or conservatory measures from any court of competent jurisdiction pending the final decision or award of the arbitrators.

Signed By (for the Agency):	Signed By (for the Hotel):
Name:	Name: Alastair M Addison

Designation:	Designation: Chief Executive Officer
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Signature:	Signature:
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Date:	Date: 20th December, 2019
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Appendix 1

NET RATES 2021 – HEMINGWAYS NAIROBI				
REGULAR SEASON(January 2021– May & November – December 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
Deluxe	335	520	175	110
Executive	365	610	200	125
Blixen Suite	1,100	1,100	n/a	n/a
Hemingway Suite	1,500	1,500	n/a	n/a
PREMIUM SEASON (June, July, August, September, October 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
Deluxe	380	605	199	125
Executive	415	675	225	140
Blixen Suite	1,100	1,100	n/a	n/a
Hemingway Suite	1,500	1,500	n/a	n/a

All rates are net – non commissionable per room per night and are quoted, invoiced and payable in USD.

Check in time: 1300 Hours

Checkout time: 1000 Hours

The rates include:

- Bed and breakfast inclusive of taxes
- Express Check in and check out
- Butler Valet services
- High speed Wi-Fi internet
- Satellite television
- Government taxes
- Complimentary local newspaper
- Complimentary use of the gym, sauna, steam and outdoor pool.
- Unlimited supply of mineral water in the room
- Fruits and flowers in the room

Child Policy

- A child (0-5 years) sharing with an adult stays free
- Children below 12 years in their own room - 75% of the applicable room rate

Day Room



Day Room Reservation - 70% of the applicable nightly rate. The Hotel can only receive a maximum of 7 Day Room reservations per day and priority is given to clients who have stayed in one or more Hemingways Collection property within their itinerary.

- Check in – 1200 HRS
- Check out – 1800 HRS

The Day Room rate includes:

- 3 course table d’hote meal
- High speed Wi-Fi internet
- Use of the gym, sauna, steam and outdoor pool, use of the Residents’ Lounge
- 10% discount on Spa Treatments

Meal Rate:

3 course table d’hote Lunch/Dinner – USD45 per person

Airport Transfers

1. Jomo Kenyatta International Airport USD85 per vehicle {maximum 3 pax} one way
2. Jomo Kenyatta International Airport USD110 per vehicle {maximum 5 pax} one way
3. Wilson Airport USD50 per vehicle {maximum 3 pax} one way
4. Wilson Airport USD70 per vehicle {maximum 5 pax} one way

2021 RACK RATES – HEMINGWAYS NAIROBI				
Occupancy	Single	Double/Twin	Extra Adult	Extra Child (<12 yrs)
Room type				
Deluxe	575	770	300	190
Executive	625	900	345	215
Blixen Suite	1,500	1,500	n/a	n/a
Hemingway Suite	2,000	2,000	n/a	n/a



Appendix 2

2021 NET RATES – OL SEKI HEMINGWAYS MARA		
Regular Season:		
4th January 2021 to 14th April 2021 1st November to 19th December 2021	NINA TENTS	
	Per Person Sharing	405
	Single Room	520
	Child 8-12	190
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	1470
	Rate includes Private Game Drive Vehicle and Private Chef	
15th April 2020 to 31 st May 2020 OL SEKI HEMINGWAYS MARA – CLOSED		
High Season:		
June, September, October, 2021	NINA TENTS	
	Per Person Sharing	545
	Single Room	775
	Child 8-12	240
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	1925
	Rate includes Private Game Drive Vehicle and Private Chef	
Premium Season:		
July, August, 2021 20th December 2021 - 3rd January 2022	NINA TENTS	
	Per Person Sharing	585
	Single Room	855
	Child 8-12	255
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	2065
	Rate includes Private Game Drive Vehicle and Private Chef	

All rates are net – non commissionable per person per night and are quoted, invoiced and payable in USD and are Exclusive of Daily Naboisho Conservancy Fees

Check in time: 1300 Hours
Checkout time: 1000 Hours

These rates include:

- Full board accommodation (early morning tea/coffee, breakfast, lunch, afternoon tea, sundowner, dinner)
- All drinks including standard alcoholic drinks, excluding premium drinks and champagne
- 2 shared Day Game Drives in Naboisho Conservancy



- 1 shared Bush Breakfast per stay (weather permitting)
- 1 shared Night Game Drive per stay in Naboisho Conservancy
- Return transfers to Ol Seki Naboisho airstrip. (For transfers from/to Keekorok/Olkiombo or within the Mara Reserve, Mara Reserve Park fees and transfers charges to apply.)
- High speed Wi-Fi internet
- Government taxes
- All 4 nights stays include a free Bush dinner during the stay

These rates exclude:

- **Daily Naboisho Conservancy Fees - USD116 per adult, USD58 per child**
- **Please note for conservancy Fees, child is under 18 years**
- Game Drive to the Mara Reserve or airstrip transfers to and from Keekorok/Ol Kiombo or within the Mara Reserve USD145 per person per game drive/transfer
- Bush Dinner - USD65 per person
- Extra lunch for guests on afternoon departure – USD30 per person
- Guided Bush Walks – USD40 per person
- Cultural Village Visits – USD35 per person per visit
- Mara Reserve Park fees - Guests landing at any main Mara Reserve airstrip are required to pay park fees upon arrival.
- Exclusive use of safari vehicle – USD400 per vehicle per day

Child Policy

We have no age restrictions for children staying in a Family Tent however children must be aged 8 and above to stay in a Nina tent.

2021 offers: Ol Seki Hemingways Mara

- 1) 'Book 3 nights pay 2 nights' is valid all year round excluding Premium Season (Conservancy Fee of USD116 per adult is payable for the 3rd night)
- 2) 'Book 4 nights pay 3 nights' is valid all year round (Conservancy Fee of USD116 per adult is payable for the 4th night)
- 3) 'Bride stays free' is valid for the Regular Season only (Conservancy Fee of USD116 for the bride is payable per night)

These offers cannot be combined.



2021 RACK RATES – OL SEKI HEMINGWAYS MARA		
Regular Season:		Total Package
4th January 2021 to 14th April 2021 1st November to 19th December 2021	NINA TENTS	
	Per Person Sharing	575
	Single Room	650
	Child 8-12	270
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	2100
	Rate includes Private Game Drive Vehicle and Private Chef	
High Season:		
June, September, October, 2021	NINA TENTS	
	Per Person Sharing	760
	Single Room	925
	Child 8-12	340
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	2750
	Rate includes Private Game Drive Vehicle and Private Chef	
15 th April 2021 to 31 st May 2021 OL SEKI HEMINGWAYS MARA – CLOSED		
Premium Season:		Total Package
July, August, 2021 20th December 2021 - 3rd January 2022	NINA TENTS	
	Per Person Sharing	760
	Single Room	925
	Child 8-12	340
	FAMILY TENTS SUITE	
	Maximum 4 Adults Or 2 adults & 3 children	2750
	Rate includes Private Game Drive Vehicle and Private Chef	



Appendix 3

NET RATES 2021 – HEMINGWAYS WATAMU				
HIGH SEASON (3rd January – 24th April, 1st August - 31st August, 1st October – 22nd December 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	190	250	125	80
North Wing Deluxe Ocean View Double/Twin	220	290	n/a	n/a
1 Bedroom Ocean View Apartment	340	450	n/a	n/a
2 Bedroom Ocean View Apartment	660	660	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	810	810	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	1300	1300	n/a	n/a
REGULAR SEASON(25th April – 31st July, 1st September - 30th September 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	170	225	85	55
North Wing Deluxe Ocean View Double/Twin	200	265	n/a	n/a
1 Bedroom Ocean View Apartment	340	340	n/a	n/a
2 Bedroom Ocean View Apartment	625	625	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	715	715	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	1170	1170	n/a	n/a
PEAK SEASON (23rd December 2021 - 2nd January 2022)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	670	670	285	180
North Wing Deluxe Ocean View Double/Twin	730	730	n/a	n/a
1 Bedroom Ocean View Apartment	800	800	n/a	n/a
2 Bedroom Ocean View Apartment	1,600	1,600	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	1760	1760	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	3,320	3,320	n/a	n/a

*Premium Season arrivals between 27th to 31st December 2021 Minimum Length of Stay 4 Nights



All rates are net – non commissionable per room/apartment per night and are quoted, invoiced and paid in USD

Check in time: 1300 Hours

Checkout time: 1000 Hours

These rates include:

- High Season and Regular Season: Bed & Breakfast accommodation and all local taxes
- Premium Season: Half board accommodation and all local taxes
- High speed Wi-Fi internet
- Mineral Water
- Complimentary use of the gym and tennis court

These rates exclude:

- Sundowner Dhow Cruise at Mida Creek – USD70 per person excluding Marine Park fees
- Snorkeling trip on a glass bottom boat – USD20 per person excluding Marine Park fee
- Cultural trip to Gede Ruins – USD60 per vehicle - max 4 pax; excluding entrance fee
- Visit to Arabuko Sokoke Forest - USD95 per vehicle with guide, max 4 pax, excluding entrance fee
- Watamu Bio-Ken Snake Park - USD30 per vehicle – max 4 pax; excluding entrance fee
- Cultural Visit to Malindi town - USD60 per vehicle with guide – max 4 pax
- Beach BBQ - USD75 per person excluding Marine Park fees, minimum 4 persons
- Lunch Supplement (TDH Menu) USD35 per person
- Dinner Supplement (TDH Menu) USD40 per person
- Lunch/Dinner Supplement for Children under 12 is 50% of adult meal supplement.

Child Policy

- A child (0-5 years) sharing with an adult stays free
- Children below 12 years in their own room – 70% of the applicable room rate

Airport Transfers

1. Malindi Airport USD50 per vehicle (Max 3 pax) one way
2. Malindi Airport USD70 per vehicle (Max 5 pax) one way
3. Moi International Airport Mombasa USD175 per vehicle/7 seater van one way

Special offers

Stay 4 nights pay for 3 - Offer valid from 3rd January 2021 until 22nd December 2021

Stay 7 nights pay for 5 - Offer valid from 3rd January 2021 until 22nd December 2021

Honeymoon Offers:

Amenities including cake for two, bottle of wine, fruits and flowers

Complimentary upgrade to Halfboard meal plan

Complimentary room upgrade subject to availability



RACK RATES 2021 – HEMINGWAYS WATAMU				
HIGH SEASON (3rd January – 24 th April, 1st August - 31st August, 1 st October – 22 nd December 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	310	410	195	120
North Wing Deluxe Ocean View Double/Twin	340	450	n/a	n/a
1 Bedroom Ocean View Apartment	565	750	n/a	n/a
2 Bedroom Ocean View Apartment	1100	1100	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	1350	1350	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	2,160	2,160	n/a	n/a
REGULAR SEASON(25 TH April 2021 – 31st July, 1st September - 30th September 2021)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	240	315	130	80
North Wing Deluxe Ocean View Double/Twin	280	370	n/a	n/a
1 Bedroom Ocean View Apartment	475	475	n/a	n/a
2 Bedroom Ocean View Apartment	875	875	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	1000	1000	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	1,650	1,650	n/a	n/a
PEAK SEASON (23rd December 2021 - 3rd January 2022)				
Occupancy	Single	Double/Twin	Extra Adult	Child rate
Room type				
North Wing Ocean View Double/Twin	835	835	335	210
North Wing Deluxe Ocean View Double/Twin	915	915	n/a	n/a
1 Bedroom Ocean View Apartment	1,000	1,000	n/a	n/a
2 Bedroom Ocean View Apartment	2,000	2,000	n/a	n/a
2 Bedroom Deluxe Ocean View Apartment	2200	2200	n/a	n/a
4 Bedroom Ocean View Penthouse Apartment	4,150	4,150	n/a	n/a



CIRCUIT OFFERS:

An extra 10% discount on Hemingways Watamu overnight rates is applicable when clients on the same itinerary are booked with 2 minimum paying nights at Ol Seki Hemingways Mara Camp and Hemingways Nairobi

An extra 5% discount on Hemingways Watamu overnight rates is applicable when clients on the same itinerary are booked with 2 minimum paying nights at Hemingways Nairobi

An extra 5% discount on all properties' overnight rates is applicable when clients on the same itinerary stay overnight at all three Hemingways Collection properties

For clarification: Day rooms do not count as overnight stays

For Reservations:

Hemingways Nairobi: reservations.nairobi@hemingways.co

Hemingways Watamu: reservations.watamu@hemingways.co

Ol Seki Hemingways Mara: reservations.olsekis@hemingways.co

Circuit reservations: central.reservations@hemingways.co