



# 2021 TOUR OPERATOR RATES - Package(AA)

## SUNBIRD LODGE



**Location: Lake Elementaita**

	HIGH SEASON		MID SEASON		LOW SEASON	
VALIDITY 16 <sup>TH</sup> DEC 2020 - 15 <sup>TH</sup> DEC 2021	RACK RATES US\$	NET RATES US\$	RACK RATES US\$	NET RATES US\$	RACK RATES US\$	NET RATES US\$
Per person sharing per night	470	329	390	273	345	242
Per single per night	530	371	450	315	390	273
Children 6 - 16 yrs sharing with adults	235	165	195	137	172	120
Children 6 - 16 yrs in own room	353	247	293	205	259	181
Guide/Pilot per night	80	80	80	80	80	80
Driver Accommodation	13	13	13	13	13	13
Conservancy fees Adult	47	47	47	47	47	47
Conservancy Fees Child	23	23	23	23	23	23



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### Validity:

- **High Season: 16 Dec 2020 – 05 Jan 2021 | 01 July 2021 – 30th Sept 2021**
- **Mid Season: 06 Jan 2021 -31 Mar 2021 | 01 June 2021 – 30 June 2021 | 01 Oct 2021 – 31 Oct 2021**
- **Low Season (Green): 01 April 2021 – 31 May 2021 | 01 Nov 2021 – 15 Dec 2021**
  
- **5-7 NIGHTS CIRCUIT INCENTIVE 05% OFF**
- When booking 5-7 nights within the Secluded Africa portfolio, you receive a 5% discount off accommodation rates. Conservancy, Park and Reserve Fees are charged in full.
  
- **8-10 NIGHTS CIRCUIT INCENTIVE 7.5% OFF**
- When booking 8 – 10 nights within the Secluded Africa portfolio, you receive a 7.5% discount off accommodation rates. Conservancy, Park and Reserve Fees are charged in full.
  
- **11-15 NIGHTS CIRCUIT INCENTIVE 10% OFF**
- When booking 11 – 15 nights within the Secluded Africa portfolio, you receive a 10% discount off accommodation rates. Conservancy, Park and Reserve Fees are charged in full.



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#### WHAT IS INCLUDED & EXCLUDED

- 1. Included:** Full board accommodation and meals, mineral water, tea & coffee, sodas, house wines, beers and non-luxury spirits, laundry, bush breakfasts, guided bush walks, day & night game drives in the Soysambu Conservancy, sundowners, day trips to Nakuru & Naivasha, came riding, guided horse back riding, bush meals.
- 2. Excluded:** Massages, (has to be prearranged) & conservancy fees.
- 3. Check out is 12pm.** Late Departure surcharge: Late departure can be arranged but must be pre-booked and surcharge may apply for extra lunch (USD 30 per person), activities and other services

Family Suites supplements – USD 30 per adult, USD 15 per child per night

Easter Supplement USD 30 per adult, USD 15 per child – Valid (2<sup>nd</sup> – 5<sup>th</sup> April 2021)

Christmas supplement USD 50 per person per night. – Valid (25<sup>th</sup> & 31<sup>st</sup> Dec 2021)



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### BOOKING TERMS AND CONDITIONS

#### Check Availability:

Call our offices to check availability: Main Office number : (+254)737 199 870 or (+254)715 555 777

#### Provisional Booking:

- Once you have checked availability you may book provisionally via email on [bookings@secluedafrica.com](mailto:bookings@secluedafrica.com), an email will be sent to you with the relevant details and with release periods.
- You are required to confirm the booking prior to the expiry date may be extended on request

#### Confirm Booking:

A booking will only be confirmed upon receipt of a voucher from the tour operator, please ensure the booking voucher contains all important information i.e.

- Property you wish to book in and specific tent.
- Date and time of arrival and departure.
- Number of Pax, rooming list and configuration.
- Name of Clients
- Specific requirements



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### CONFIRMATION AND PAYMENTS

#### Deposits:

- For certain times of the year when there is high pressure request for accommodation, or very large groups, you may be asked to make a non-refundable deposit of up to 15% of the booking value in order to confirm your booking. This deposit will override cancellation policy below.
- A Secluded Africa confirmation booking voucher will be issued only on receipt of full payment of booking. Bookings are confirmed upon receipt of a 15% non-refundable deposit of the quoted reservation cost. Balance payable in full 45 days prior to the date of arrival.
- Payment terms: Bookings are confirmed upon receipt of a 15% non-refundable deposit of the quoted reservation cost. Balance payable in full 45 days prior to the date of arrival.

#### Cancellation:

1. Between 45 and 36 days, 15% will be charged
2. Between 35 and 31 days, 25% will be charged
3. Between 30 and 22 days, 50% will be charged
4. Between 21 and no show, 80% of the total cost is charged



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## CONFIRMATION AND PAYMENTS

### Refunds:

- Whilst the company uses its best endeavours to ensure that all anticipated accommodation is available as planned, there shall be no claim whatsoever against the company for a refund either in whole or a part, if any accommodation or excursions is unavoidable, or the client was unable to use this service.

### Secluded Portfolio

- This agreement is between Secluded Africa management on behalf of Kipalo Hills, Delta Dunes, Elephant Gorge Camp, Sunbird Lodge, Instinct of the Mara and Cardamom House.

**Secluded Africa Head Office: 2A Convent Drive, Lavington, Nairobi, Kenya. E: [bookings@secluedafrica.com](mailto:bookings@secluedafrica.com)**  
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